

Personal Customer Compensation

Sales Commission

New Customer	Earned Commission
1 – 9	\$75
10 within 12mo. ⁽¹⁾	\$100
Extra equipment	10%

⁽¹⁾ To qualify for \$100 commissions, a Rep needs to have at least 10 new customer sales within every rolling 12-month period.

Example: A Rep who acquires their 10th new customer within 12 months will now be paid \$100 commission for that customer. At least 1 new customer every month thereafter, will ensure they continue to qualify for \$100 commissions even if they miss 2 months of the next 12 months.

Recurring Monthly Revenue

Personal Customers	RMR % On All Personal Customers
1 Customer	0%
2 Customers	5%
6 Customers	7%
10 Customers	10%
15 Customers ⁽²⁾	Free HALO Service
25 Customers	15%

⁽²⁾ To continue to qualify for Free HALO Service Fee, a Rep needs to have at least 1 new customer sale every rolling 6-month period.

Getting Started

Rank Advancement Qualifications

QUALIFIED REP (QR)	AUTHORIZED REP (AR)	DISTRICT REP (DR)	REGIONAL REP (RR)
2 Personal Customers	2 Personal Customers	4 Personal Cust 8 Total Team Cust	6 Personal Cust 15 Total Team Cust
	1 QR on your Team	1 QR on your Team	2 QR Teams

Rank Advancement Bonuses

	Sales / RMR	Sales / RMR	Sales / RMR	Sales / RMR
PC	\$75+ / 5%+	\$75+ / 5%+	\$75+ / 5%+	\$75+ / 7%+
L1		\$15 / 3%	\$17 / 5%	\$19 / 6%
L2				\$8 / 2%

Building Your Team

Rank Advancement Qualifications

ADVANCED CONSULTANT (AC)	PREMIER CONSULTANT (PC)	MASTER CONSULTANT (MC)	ASSOCIATE DIRECTOR (AD)
8 Personal Cust 30 Total Team Cust <small>(Only 15 per Team qualify for Rank Advance)</small>	10 Personal Cust 60 Total Team Cust <small>(Only 30 per Team qualify for Rank Advance)</small>	12 Personal Cust 120 Total Team Cust <small>(Only 60 per Team qualify for Rank Advance)</small>	12 Personal Cust 250 Total Team Cust <small>(Only 125 per Team qualify for Rank Advance)</small>
2 QR Teams + 1 DR Team	1 QR Team + 2 DR Teams	2 QR Teams + 2 RR Teams	2 QR Teams + 2 PC Teams

Rank Advancement Bonuses

	Sales / RMR	Sales / RMR	Sales / RMR	Sales / RMR
PC	\$75+ / 7%+	\$100 / 10%+	\$100 / 10%+	\$100 / 10%+
L1	\$20 / 7%	\$22 / 8%	\$24 / 9%	\$25 / 9%
L2	\$10 / 3%	\$12 / 4%	\$14 / 5%	\$15 / 5%
L3		\$5 / 2%	\$6 / 3%	\$7 / 4%
L4 ↓				\$3 / 1%

Growing Your Leaders

Rank Advancement Qualifications

ASSOCIATE DIRECTOR (AD)	EXECUTIVE DIRECTOR (ED)	SR. EXECUTIVE DIRECTOR (SD)	NATIONAL DIRECTOR (ND)
12 Personal Cust + (2 new Customers every 6 mo) 250 Total Team Cust <small>(Only 125 per Team qualify for Rank Advance)</small>	12 Personal Cust + (2 new customers every 6mo) 700 Total Team Cust <small>(Only 350 per Team qualify for Rank Advance)</small>	12 Personal Cust + (2 new customers every 6mo) 2000 Total Team Cust <small>(Only 1000 per Team qualify for Rank Advance)</small>	12 Personal Cust + (2 new customers every 6mo) 6000 Total Team Cust <small>(Only 3000 per Team qualify for Rank Advance)</small>
2 QR Teams + 2 PC Teams	2 RR Teams + 2 MC Teams	2 MC Teams + 2 AD Teams	2 MC Teams + 2 ED Teams

Generation Bonuses (Paid on Downline Master Consultants and Above)

	Sales / RMR	Sales / RMR	Sales / RMR	Sales / RMR
G1	\$5 / 2%	\$8 / 3%	\$8 / 3%	\$8 / 3%
G2		\$5 / 2%	\$8 / 3%	\$8 / 3%
G3			\$5 / 2%	\$8 / 3%
G4 ↓				\$1 / .5%